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Strategic Information Technology Management
“I run IT departments”

Target information

Consulting firms
CIO/CFO outsourcing firms
Organization type: Associations, Colleges,
Universities, other not-for-profits
Organization size: Revenue \$20MM-\$200MM,
employees 50-200

Interests

Marketing through social networks
Web services and website implementation
Open source products & tools
Collaboration
Integrating strategic planning, budgeting, and
technology

Previous employers

CCIM Institute
University of Chicago Booth School of Business
JMB Realty Corporation

Targets

Huron

Website <http://www.sterndata.com>
Resume <http://www.sterndata.com/resume>
LinkedIn <http://www.linkedin.com/in/sdstern>
Facebook <http://www.facebook.com/sdstern>
Twitter <http://twitter.com/sds52>

Experience

CIO (as independent contractor) for franchising
company
Chief Technology Officer at 18,000 member trade
association
CIO at top-5 business school
IT consultant for small businesses
VP at leading real estate syndicator

Looking for employment as

Full time: CIO or CTO, senior IT management
positions
Consultant: Research and advice for IT departments,
IT Strategic Plan Alignment, part-time CIO/CTO
Interim & Part-time: Technology/Strategy
consultant, website services and integration
consulting, website creation, technology support for
small businesses

Specific tech skills

PHP, Python, C, Microsoft SQL Server, MySQL,
Redhat Linux, CentOS Linux, Fedora Linux,
Windows XP, Windows Vista, Windows Server
2003/2008, Exchange Server 2005/ 2007, Google
Search Appliance, sendmail, Avaya IP Office,
WordPress, Drupal, Microsoft Office, OpenOffice,
Atlassian Confluence

List is in re-development

Create a website for networking and your personal
brand.

See the guide at <http://ssstern.wordpress.com>.